



Dilmach

The CRM works seamlessly on Windows, Mac, iOS, Android, and popular browsers. Stay secure wherever you connect

www.dilmach.com





Dilmach

Dilmach is a European IT product company providing enterprise solutions and software to over 16,000+ companies, with offices in three countries: Switzerland, Bulgaria, and Portugal



OFFICIAL WEBSITE

www.dilmach.com

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www.albosse.com

 **Albosse**

Technologies that empower companies to grow

Task

Messenger

Clients

Deals

Analytics

Invoices

Departments

Calls

Integrations

AI Agent



We serve the largest companies in the EU

Dilmach × Albossë

Our technologies and services are used by companies across 27 EU countries. We provide reliable support and tools for business scaling.

8000+

Brands

6400+

Apps

27+

Countries



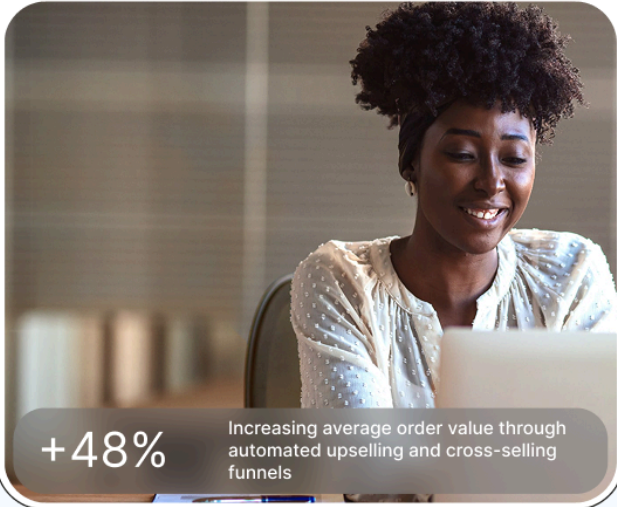
Areas of Focus & Expertise

Building High-Functional Platforms

Retail & Ecommerce



We automate the full sales and marketing cycle. Loyalty programs and personalized scenarios to drive repeat purchases



+48%

Increasing average order value through automated upselling and cross-selling funnels

Companies & Operations



We optimize internal business processes and task management. We ensure transparent analytics and automate document management.



+177%

Boosting team productivity with centralized project tracking

Education & HR



We simplify recruiting, onboarding, and candidate or student database management, incorporating AI onboarding to plan study schedules



+72%

Boosting course completion rates with student CRM tracking

Artificial Intelligence for Your Business



As a leading partner of Next.js and xAI, Dilmach pioneers the integration of generative AI into enterprise solutions. We build the CRM tools of the future: smarter, faster, and more secure for every client.

NEXT.js

NEXT.JS IS A POWERFUL REACT-BASED
FRAMEWORK DESIGNED FOR BUILDING
HIGH-PERFORMANCE WEB APPLICATIONS

www.nextjs.org



XAI PROVIDES THE ULTRA-SCALABLE ARTIFICIAL
INTELLIGENCE INFRASTRUCTURE NEEDED TO
AUTOMATE COMPLEX BUSINESS WORKFLOWS.

www.x.ai



Always on top and in the loop.
Meet our team at the largest
tech events across the EU.



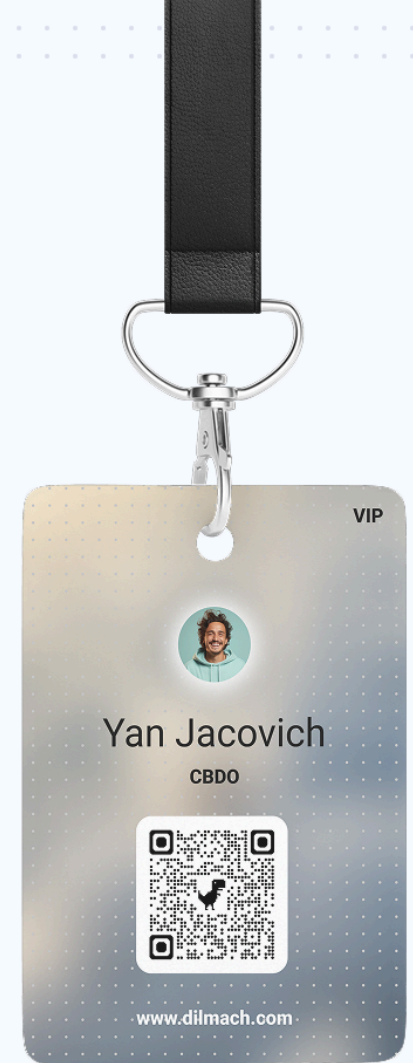
One of the world's largest tech conferences, hosted in Lisbon. It brings together startups, investors, and IT industry leaders to discuss the future of innovation.

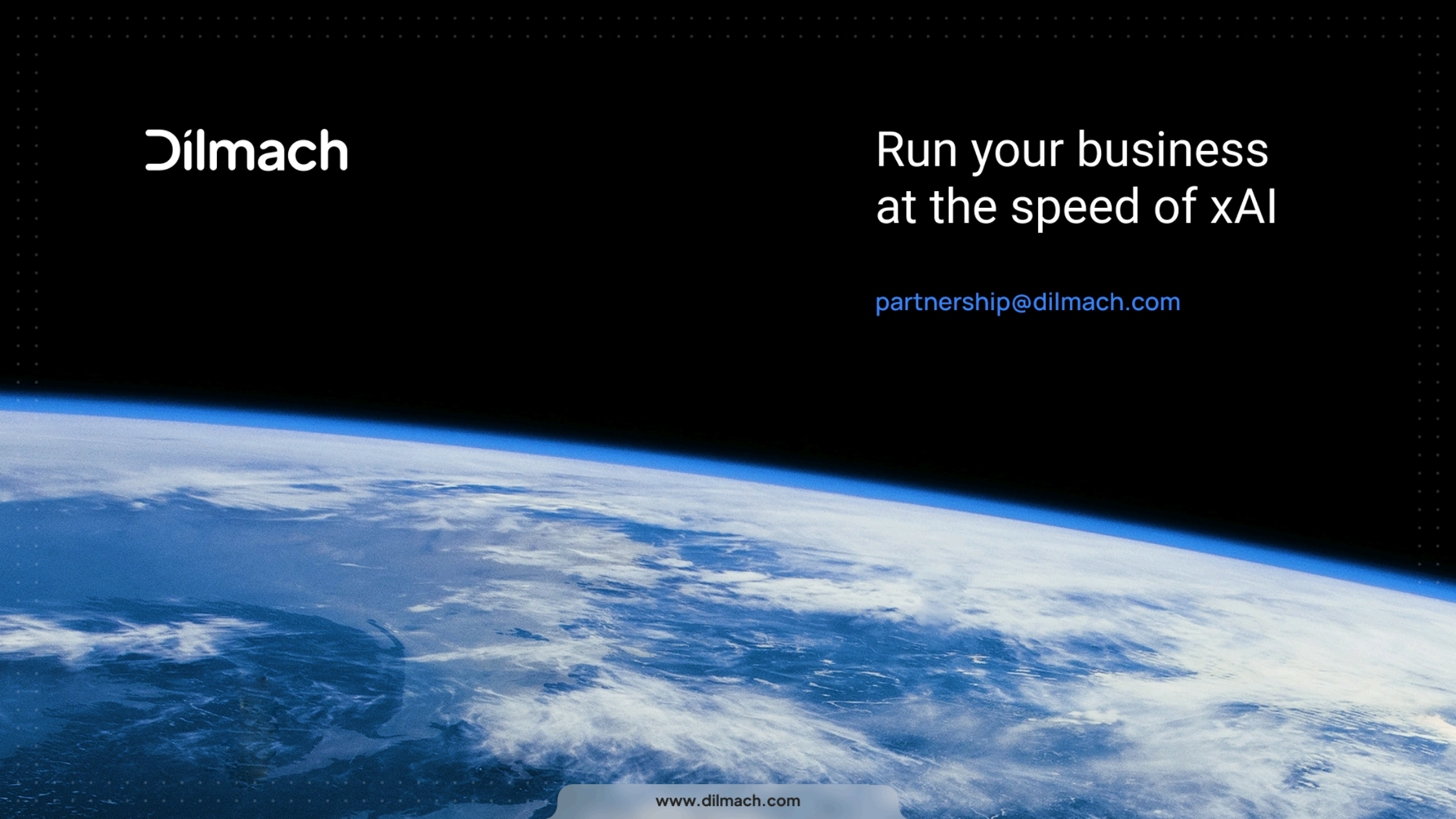


Large-scale events, congresses, and concerts hosted at Geneva's iconic exhibition center in Switzerland. It plays host to world-class events, including the famous Geneva AutoExpo and Rolex Expo.



Leading international conferences and exhibitions in sports and game tech. They gather gaming industry leaders to share experience and expand their professional network.





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Run your business
at the speed of xAI

partnership@dilmach.com

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